

2011 Business Person of the Year NOMINEES

Terry Brown, Owner, brought **Mailbox Express** to the Lake in May 2005.

Mailbox Express is known for its exemplary customer service and Terry's attitude about his customers is viewed as the backbone for this tradition of excellence. Terry fosters this attitude of helpfulness in his employees so they, too, can exemplify the Mailbox Express way.

Among reasons for his nomination was "more than providing a needed service to the community, Terry has always gone the extra mile to help nurture a spirit of connectedness and caring for the community."



Amanda Randolph, CEO/President, established **Karlise In-Home Care** in Fluvanna in 2008 and opened **Karlise Care Essentials Training Academy** in 2010.

One nominator noted, "I can't say that there is an ability that she lacks." She is described as visionary; a professional leader; a teacher and guide; a mentor who empowers others to reach their potential; a loving, fair and fun boss.

Among reasons for her nomination were "she is concerned about touching lives and has done that over and over" and she doesn't hesitate to "change from her business clothes into nursing scrubs to offer direct care."



Dale Shumate, Co-Owner of **Blue Ridge Builders Supply**, has tripled its retail presence in the last three years (opening in C'ville & Palmyra and keeping a store in Crozet). A nominator noted Dale "has the proverbial 'heart of gold' — he is always focused on business, but is keenly aware of how important personal relationships are."

Among reasons for his nomination was "he embodies old-fashioned retail virtues — the idea that the customer is always right, advertising works, thrift and hard work should be rewarded."

He knows that healthy businesses depend on the vitality of the surrounding community and he has ensured BRBS is plugged-in to many organizations whose missions involve building and neighborhood enhancements.



Eric Taylor, President, opened **Arm-Strong Landscaping** in July 2005. When his father, who founded **Taylor Masonry** in 1976, passed away in 2007, he decided to take over that business, too.

Among reasons for his nomination was that his companies have stayed busy, even during the economic down turn. The nominators believe this is due "primarily to his caring about his customers, as well as neighbors." They highlighted his generosity in these hard times.

Eric's work leads to an abundance of firewood and his mission is to give it away to those in need. He's actively involved in coaching kids in a variety of sports and donates time to help raise money for children's causes.

